



TECH TALENT SOUTH



There aren't enough Computer Science majors to satisfy the market demand for tech talent.

“Most Hiring Managers and departments are ill-equipped to weed through a marketplace saturated with resumes to reach, identify, and entice the high-end, niche talent they need.”

Shannon Vice, Mondo

“According to the U.S. Department of Labor, the price of a bad hire is at least 30 percent of the employee's first-year earnings. While the financial impact is quantifiable, chief financial officers actually rank a bad hire's morale and productivity impacts ahead of monetary losses.”

Falon Fatemi, Forbes

.....➤ **700,000** OPEN COMPUTING JOBS IN THE US

.....➤ **71,000** CS MAJORS GRADUATE ANNUALLY

.....➤ **54 days** AVG TIME TO HIRE FOR IT ROLE

What makes Tech Talent South different?

We'll give you a hint!

16 YEARS MARINE CORPS, MBA,
FULL STACK DEVELOPER



OUR TALENT

Our consultants are highly sought after, meticulously vetted by our team, and trained on full stack. With a proven high capacity for learning and leadership skills, we give you the kind of developer you can put in front of a client.

We recruit from all across the country, various professional backgrounds, and a range of life experiences. The majority of our consultants already have a bachelor's degree and many have advanced degrees.

DIVERSITY & INCLUSION

Tech Talent South is able to offer custom curriculum to a carefully selected cohort of individuals at no charge to them. This allows us to do our part in closing the diversity gap by training students based on aptitude, not pedigree. Our talent database is 65% minority talent.

Your all-in-one resource to transform your hiring process.

TRAIN

Boost your recruitment and retention by training the talent you want or upskill your existing team members.

ATTRACT

Find high performing talent at the right time, trained on your company's specific tech stack.

ASSESS

We continuously and rigorously assess our talent throughout multi-week programs.

REVIEW

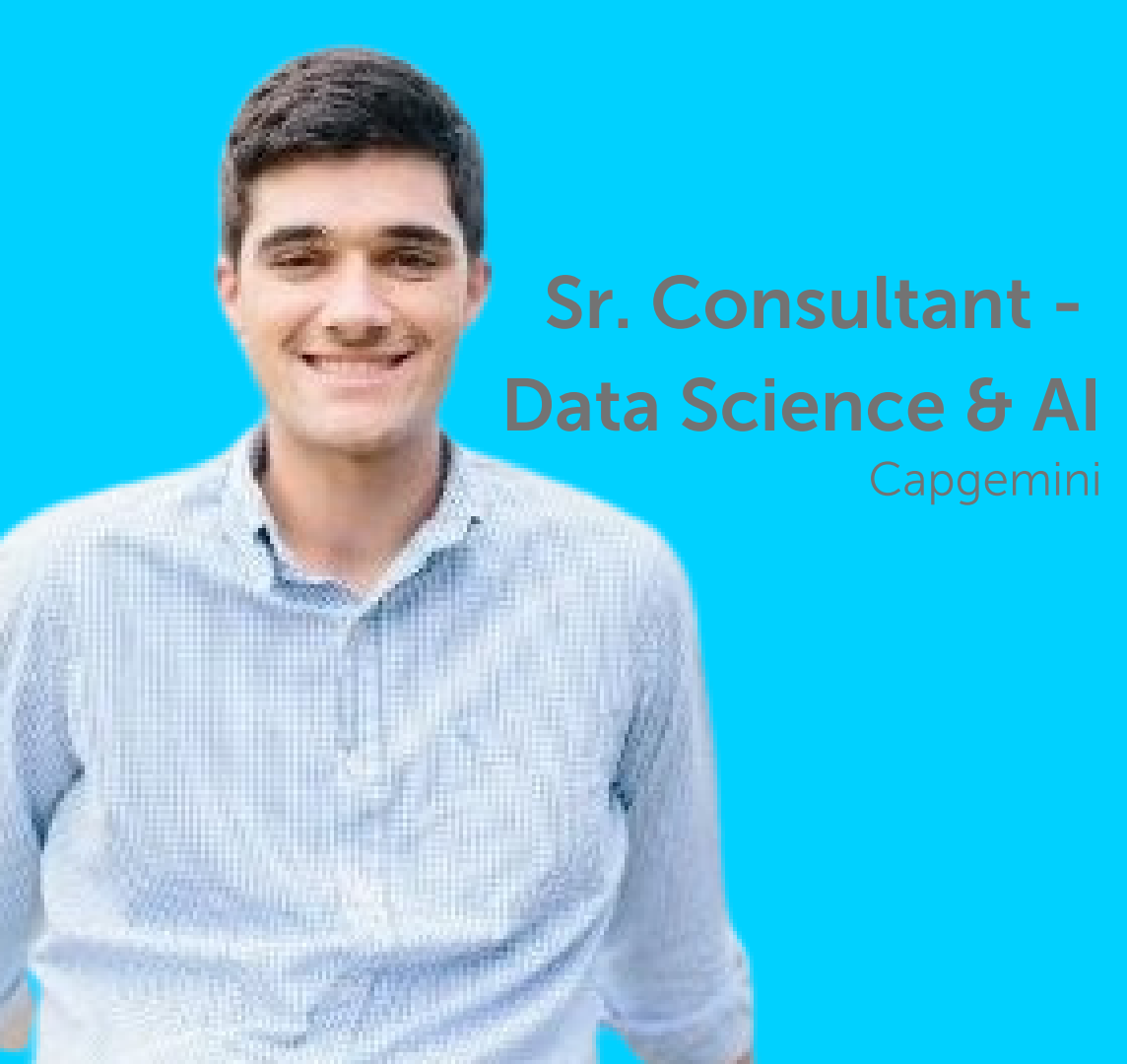
Preview our talent database or work with us for a curated list of the best candidates for your role and company.

INTERVIEW

Build, invite, and host structured interviews onsite or virtually with our facilitated interview process.

CONTRACT / HIRE

Short term or long term, this will be the easiest hiring decision you've ever made.



**Sr. Consultant -
Data Science & AI**
Capgemini

Talent Acquisition

We specialize in helping you find, acquire, assess and hire prospective candidates to fill skill-specific roles that are required to meet your company's hiring goals and fill project-based skill requirements.



Associate Design Director
McKinsey & Company

Costs Savings & Efficiency

Save money and time while reducing turnover by building a team specific to your needs and investing in their success.

How We Add Value for our Corporate Partners

**Software
Engineer, UI**
GAP



Modular Approach

Our learning content is the differentiation. Our intensive foundational courses are created with a modular approach and include measurable learning and support from expert instructors.

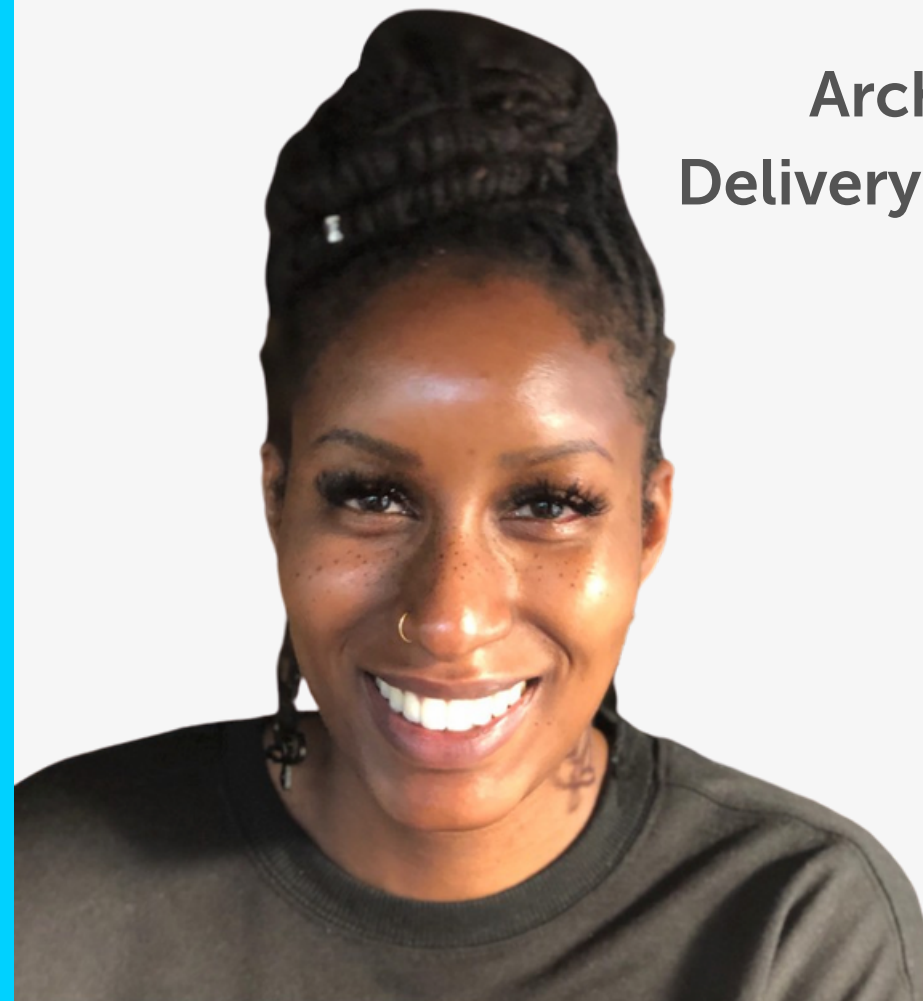
Software Engineer
Lowe's Home Improvement



Economic Opportunity

We continue to work with companies who want to be a part of the solution for greater economic opportunity in mid-sized and major metropolitan areas. This training model is proving to be a successful vehicle for corporate efforts within city-specific movements to increase economic opportunity for their residents.

**Architecture
Delivery Manager**
Accenture



Employee Retention

Corporate Partners have the opportunity to offer ongoing education as a benefit to all employees, driving professional growth and employee retention.

What it actually looks like:

Average Cost Savings per Hire \$32,500*



Traditional Recruitment Process

Recruiting Timeline: 3 months (average)

Average Starting Salary: \$75k*

Recruitment Fee (20%): \$15k

Total Cost for First Year: \$90k

**US Salary average for recruited developers*



Tech Talent South Talent Pipelining Program

Recruiting Timeline: 8 weeks

Average Starting Salary: \$50k*

Recruitment Fee (15%): \$7.5k

Total Cost for First Year: \$57.5k

**Salary average for developers trained by TTS*

Our Talent



Talent Database Preview

REVIEW THEM ALL OR LET US CURATE A TAILORED LIST FOR YOU.



600600-023

☰ EXPERIENCE LEVEL

Junior

🏠 CANDIDATE BIO

A creative and motivated Software Engineer offering enthusiasm and understanding of various programming languages such as Java, JavaScript and ...

☰ LANGUAGE & SKILL PROFICIENCIES

.NET Bootstrap CSS Firebase

🏠 MOST RECENT JOB TITLE

Software Engineer

☑ VETERAN



600600-004

☰ EXPERIENCE LEVEL

Mid

🏠 CANDIDATE BIO

Current DevOps Engineer focused on customer relationship management through Microsoft Dynamics 365 in the IT Industry.

☰ LANGUAGE & SKILL PROFICIENCIES

Amazon Web Services (AWS) Docker

🏠 MOST RECENT JOB TITLE

DevOps Engineer

☑ VETERAN



9723901

☰ EXPERIENCE LEVEL

Mid

🏠 CANDIDATE BIO

An experienced software developer with a track record in delivering immense growth in any role. This candidate is a top performer who would make a powerful ...

☰ LANGUAGE & SKILL PROFICIENCIES

Data Science Amazon Web Services (/

🏠 MOST RECENT JOB TITLE

Software Consultant

☑ VETERAN



49653

☰ EXPERIENCE LEVEL

Senior

🏠 CANDIDATE BIO

Functional, technical, implementation and administration expertise with ERP systems like SAP and enterprise web applications like Microsoft SharePoint a...

☰ LANGUAGE & SKILL PROFICIENCIES

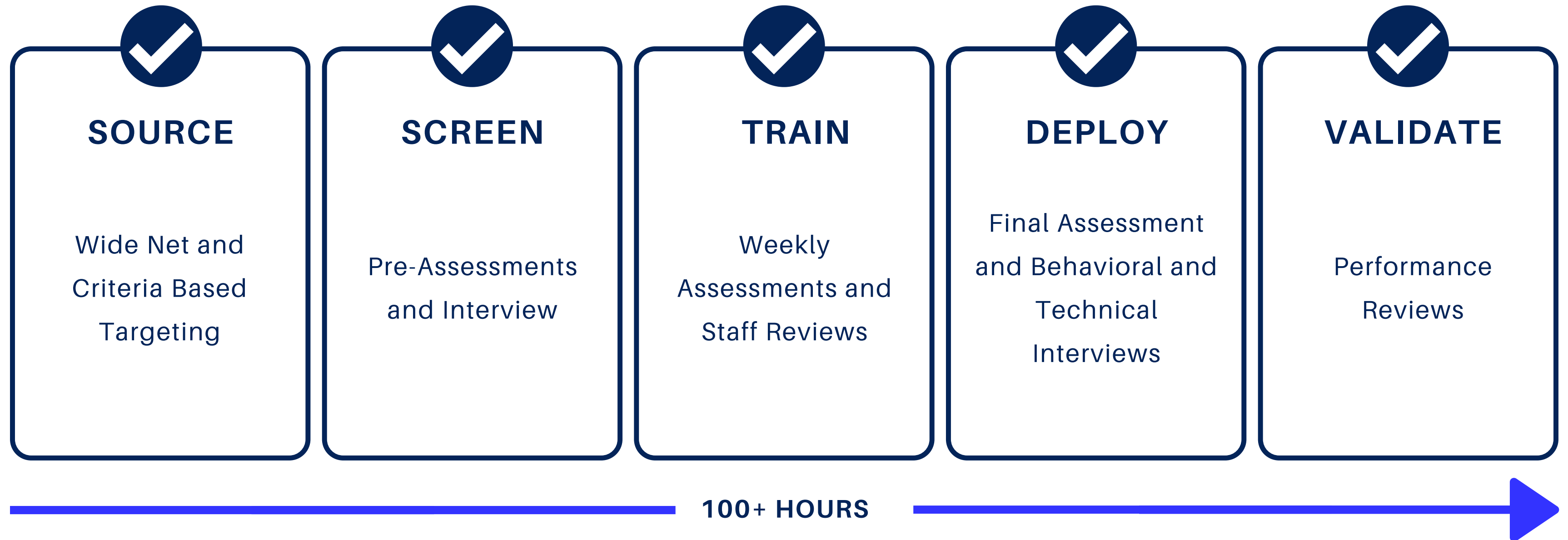
SAP ERP Kaizen

🏠 MOST RECENT JOB TITLE

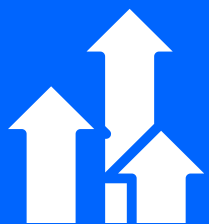
Business Analyst

☑ VETERAN

Proven **5-Step Process** to Train & Assess



250+



We've successfully placed high-performing, technically proficient, motivated talent at over 250 organizations nationwide.

Roles We Routinely Place:

- ✓ Full Stack Developer
- ✓ Project Manager
- ✓ Business Analyst
- ✓ Product Manager
- ✓ Data Analyst
- ✓ Software Engineer
- ✓ Salesforce Admin
- ✓ DevOps Engineer
- ✓ Program Manager
- ✓ Front End Developer
- ✓ Quality Assurance
- ✓ Test Automation
- ✓ UX/UI Developer
- ✓ Cyber Security



Where Our Talent Sits

Cognizant

wayfair

redhat

GAP

credit karma TAX

Bank of America

LOWE'S

accenture

WebMD

Alex Lee

amazon

HOME
DEPOT

Allstate

THE
HARTFORD

CAREER
BUILDER

Google

lendingtree

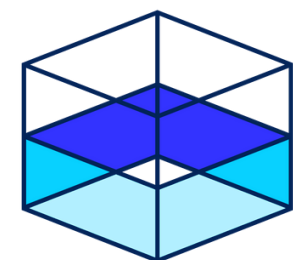
zipcar

pendo

FAMILY
DOLLAR

Take the burden out of:

- ✓ **training**
- ✓ **recruiting**
- ✓ **assessing**
- ✓ **hiring**



**TECH
TALENT**
SOUTH

